

# **Training Content**

# **Customers Accounting**

#### **General Objectives:**

This Course aims to provide participants with accounting knowledge, management procedures for handling this important asset item.

#### **Specific Objectives:**

At the end of this Course participants will know how to:

- Record invoices and the recognition of other receivables granted;
- Analyze the impairments of this item, record and disclose them;
- Streamline the collection process of this item;
- Analyze the legal protection of these credits granted;
- Negotiate settlement plans for these amounts and negotiate any discounts.

### **Recipients**

This workshop is intended for financial managers, financial directors, accountants, lawyers and in general for employees in the financial area.

#### **Duration:**

24 Hours

#### **Content Program:**

Module I - The accounting record of trade and other receivables

- > The receivables that meet the asset conditions;
- > The initial recording of the debt;
- Changes in receivables.

#### Module II - Securitization of debt

- Contracts:
- Guarantees.



# **Training Content**

# Module III - Types of deductions from invoices

- Judicial withholdings;
- > Tax withholdings;
- Good performance withholdings.

# Module IV - Impairment of receivables

- ➤ When impairment should be recognized;
- What is the amount of impairment;
- Phased manner of recognition or derecognition of impairment.

Module V - Reversals and write-offs of impairments;

Module VI - The process of collecting debts from third parties;

Module VII - Closing the Course and Reactive Evaluation of Training.