

## Rolling Forecast - Dynamic Goal Setting

### General Objectives:

The course aims to present the conceptual basis on which controlling is based, focusing on management processes within a systemic approach. In this context, the course aims to enable the participant to identify the driving and indispensable elements for creating value by optimizing business results through the main tools used in decision-making processes in companies.

### Specific Objectives:

At the end of this course, participants will know

- Know the principles, concepts, techniques and best practices;
- Be able to apply them immediately in practice, improving the accuracy of their forecasts;
- Know how to measure deviations using correct technical criteria;
- Identify what is working and what is not, and correct your forecasting procedures.

### Recipients:

The course is aimed at control professionals and executives who wish to gain in-depth training in the area of Control, Finance and Accounting.

### Pre-requisites:

The prerequisites for attending this course are:

- Have access to a computer or tablet with an Internet connection and a browser (program for surfing the web), such as Chrome, Safari, Firefox or Internet Explorer.
- You can access the course from any computer (e.g. at home or in the office), tablet or smartphone.

### Duration:

18 Hours

### Content Program

**Module 0 - Presentation of the Platform and Method of Use**

**Module I - The budget as a component and extension of the general forecasting process**

### **Module II - The advantages of the rolling forecast**

- An on-the-go option;
- A continuous vision of the business;
- The elimination of the December-January timetable.

### **Module III - The budget as a changeable process and its importance for executives**

### **Module IV - Responding quickly to the dynamic changes affecting the business**

### **Module V - Replacing the annual budget and the importance of major changes**

### **Module VI - Budgeting on a quarterly basis and the six criteria**

- Coordination between the various functions;
- Realistic and serious planning;
- The strategic vision of the business.

### **Module VII - The future quarterly forecast**

### **Module VIII - The rolling forecast and the decentralization of participation in its implementation**

## **Methodology**

This course always has the trainer present, who will even give the training in person via the platform.

The trainee can intervene with the trainer or with the other trainees, just as they can in the classroom.

The presentations and exercises will always be provided by the trainer at the end of each training session.

At the end of the course you will receive a Professional Training Certificate if you attend at least 90% of the classes, complete the proposed assignments and tests, participate in online discussions and have a positive final evaluation.

This training is certified and recognized.