

Training content

Legal aspects and judicial framework of the Purchase

General objectives:

This course aims to provide participants the main concepts and knowledge of legal and judicial mechanisms for the procurement process.

Specific objectives:

At the end of the training the trainees are able to:

- Understand the different purchasing structures, their advantages and disadvantages;
- Analyze a contract type of purchase;
- · Know the means of security that can be used;
- Know how to prepare the most relevant clauses in procurement contracts;
- Know the main purchasing financing tools.

Target Audience:

This course is intended to Directors and Heads of Logistics, Directors and Heads of Procurement, Inventory Managers, Heads of Department Stores, Directors and Heads of Procurement and Management and the Responsible Purchasing Organization in the Company.

Hours:

18 hours.

Program Contents:

Module I - Main legal issues to consider in purchasing

Module II - Understanding the rights and obligations

- > The buyer and seller;
- ➤ The purpose of the contract: means obligation and results.



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Module III - Understand and deepen the general clauses and private

- The conditions of purchase and sale;
- > Treat their contradictions:
- ➤ The object;
- > The price;
- The legal system of buying and selling;
- Start of production of the contract effects;
- > The duration of the contract;
- > The deadline;
- Guarantees, etc.

Module IV - Composing certain private contracts

- Distinguish the contracts of sale and rental;
- Understand and draw up a contract.

Module V - Breach of contract and penalty clauses

- Verification;
- Suspend receipt;
- > The penalty clause;
- > Resolution, arbitration.

Module VI - shopping Financing

- Main instruments of payment;
- Letters of credit;
- Guarantees the first request;
- The international payment mechanisms.